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By Overland Mail

From Amherst

Baltimore March 24th 1856

Messrs Augustine Heard & Co
Boston

Dear Sirs

We duly received your valued favor of Jan^y 12th covering shipping documents of Teas per Boston Light and account Current balanced by your draft on us at 90^{cts} \$2267.73 which is duly accepted

By reference to the account you will discover an error of \$91.14 in China & Th^y in the above draft say Balance to credit \$1419.51

Shanghai 21st debit \$2416.59
instead of \$2267.73
and now \$ 91.14 which we accordingly

request you to credit to our account. The Exchange for Exchange both at Shanghai & Canton & thence on London is very much worse, about 3% than if drawn for direct from Shanghai but if the Teas are well bought and selected they will we hope nevertheless pay some profit. Any inform us of the prospect of American Cotton Goods - we remain
Yours &c

W Luman thanks Mr Heard for his private lines and hopes soon to welcome him home,

for land mail.

Baltimore April 18/86.

Dear Sirs, We beg to confirm the answer of
Sept. of our last respects & hand you now enclosed
a copy of the sales of our Teas at Boston highly
for your information. The prices obtained would
have left some profit on the service if the exchange
at which our costs had been negotiated had not
been so very unfavorable. We had some correspondence
with Mr. J. J. Dixwell about sending our ship
Cannapack to Shanghai with Captain Jones, but
so far we have not arrived at any result.

The conclusion of Peace in Europe seems to have
been anticipated in commercial affairs and but
little effect has been produced here.

We shall always be glad to receive your orders
and the Shanghai advice & suggestions.

Yours very truly,
Detmold & Lorman